

Be Direct with Respect®: 4 Ways to Solve Workplace Problems

The root of most workplace challenges is no mystery ... 90 percent of company problems boil down to lack of communication.

Many people want to be honest, yet they're afraid of the risks - they don't want to anger anyone. However, by following these guidelines, you can improve communication without damaging morale.

1. *Eliminate Ambiguity*

When people understand every word of every conversation, expectations are clear and the work gets done.

You'll never hear, "No one told me I had to do that," or "That's not how I understood it."

You'll find people are eager to engage in conversations, because they view them as learning experiences - not times for criticism or anger.

2. *Gain the Ability to Be Direct and Truthful*

When you learn to Be Direct With Respect®, you release your resentments and stop blaming others. The more you tell the truth, the more you trust yourself to speak the truth at appropriate times.

You also gain credibility. Very often, those who constantly exaggerate have a hard time remembering what they said.

You'll hear them say, "I never said that," and "I never meant to imply that."

This erodes trust. But when you can Be Direct With Respect®, honesty comes naturally.

3. *Develop Positive Self-talk Strategies That Propel Your Career*

Are negative statements part of your thought process?

You routinely say things such as, "I'm no good at analyzing reports," "That's not my job," or "I can't make presentations."

Too many people unknowingly sabotage their chances for success. While they may want a promotion or new job responsibilities, they make negative statements about themselves, giving others a bad impression of their attitude and style.

4. *Don't Throw in the Towel*

Lack of communication doesn't have to drive your business to failure.

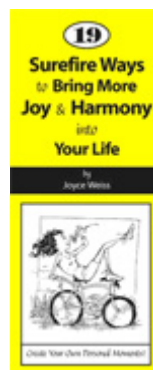
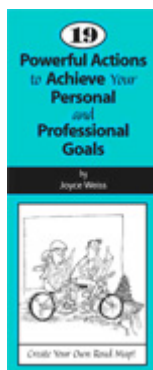
Be Direct With Respect® and you'll be a more productive person ... and as a result, your organization will be even more successful. Your messages will be heard loud and clear!

Get the proven results that Be Direct With Respect® will bring to your workplace! Schedule a workshop at www.joyceweiss.com.

Joyce Weiss, author of *Full Speed Ahead* and *Take the Ride of Your Life!*, is a world renowned certified speaker professional, executive coach, and facilitator on employee performance and group dynamics. She's motivated more than 50,000 people in over 500 businesses, captivated countless listeners on radio talk shows, and written for hundreds of publications.

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